

Eiger Australian Small Companies Fund ARSN 631 961 398 APIR HOW2967AU

Monthly Fact Sheet January 2021

Fund Performance

Eiger Australian Small Companies Fund Performance (after fees) as at 31 Jan 2021

Performance ¹	1 month %	3 months %	1 year %	3 years % p.a	5 years % p.a	7 years % p.a	Inception % p.a ²
Eiger Australian Small Companies Fund	2.05	14.56	20.10	-	-	-	19.51
S&P/ASX Small Ordinaries Accumulation Index	-0.25	13.03	5.38	-	-	-	9.67
Active return	2.31	1.54	14.72	-	-	-	9.84

¹ Returns are calculated after fees have been deducted and assume distributions have been reinvested. No allowance is made for tax when calculating these figures. Past performance is not a reliable indicator of future performance. Past performance figures that are less than 12 months are for informational purposes only and are not to be relied upon when considering the likely performance of the Fund. **Source: Fidante Partners Limited**, **31 Jan 2021**.

² The inception date for the Fund is 26 March 2019

Track Record of Investment Strategy

Historical performance of the investment strategy applicable to the Fund³ - as at 31 Jan 2021

Performance	1 month %	3 months %	1 year %	3 years % p.a	5 years % p.a	7 years % p.a	Inception % p.a ³
Investment strategy	2.05	14.56	20.10	12.00	13.56	14.44	10.58
S&P/ASX Small Ordinaries Accumulation Index	-0.25	13.03	5.38	6.69	11.57	8.65	3.93
Active return	2.31	1.54	14.72	5.31	1.99	5.79	6.64

³Eiger Capital launched the Fund on 26 March 2019. Eiger Capital's Stephen Wood and Victor Gomes apply the same strategy to the Fund as they applied between 1 April 2011 and 31 March 2019 to a mandate they managed whilst at another large asset management firm, including the same investment process, methodology and investment universe. For information purposes, we have provided the historical performance of the strategy since 1 April 2011. The strategy's performance represented here is on an after fees basis, whereby returns are adjusted to reflect the Fund's fees as if applied throughout the relevant performance period of the strategy. **Source: Fidante Partners Limited, 31 Jan 2021.**

Fund facts Portfolio Stephen Wood, Victor Gomes, David managers Haddad Fund inception 26 March 2019 date The Fund aims to outperform the Investment objective S&P/ASX Small Ordinaries Accumulation Index over rolling five year periods (after fees). Management fee 1.00% Performance fee 20% of the Fund's daily return (after fees and expenses and after adding back any distributions paid) above the Performance Benchmark. **Buy/sell spread** +0.40% / -0.40% Fund size \$24.4M Distribution Quarterly frequency

⁴The Benchmark for the Fund is the S&P/ASX Small Ordinaries Accumulation Index

Fund features

Concentrated: A best-ideas portfolio of small company opportunities. Typically 30-40 stocks, diversified across industry sectors and actively risk managed.

Nursery for future leaders: We focus on identifying small companies with potential to strongly compound up growth over the medium term regardless of economic cycles. We prefer companies that have enduring quality-based franchise factors.

Experienced and aligned: The investment team has more than 60 years of combined industry experience. We have materially invested in the Fund alongside our clients and also own a majority of equity in Eiger Capital.

Disciplined and proven process: We take a longer term view than the market, intrinsically valuing small companies using our proprietary 6 year cashflow-based valuation model. We then apply our "9 Commandments" qualitative investment rules, distilled from our 60 years of industry experience. This proven investment process has delivered our clients strong long term investment returns through varying phases of equity markets.



Top 3 active positions (alphabetical)

AP Eagers Limited

Reece Ltd

Technology One Limited

Stock attribution (alphabetical)
Top contributors (month)
Bingo Industries Ltd
Lynas Rare Earths Ltd

Pilbara Minerals Ltd

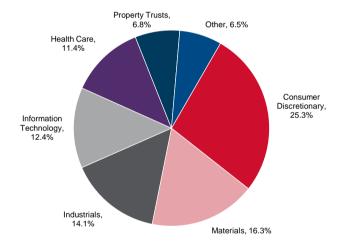
Top detractors (month)

PointsBet Holdings Ltd

PolyNovo Ltd

Zip Co Ltd

Asset allocation	Actual %	Range %
Security	92.84	90-100%
Cash	7.16	0-10%



Fund performance summary

The S&P/ASX Small Ordinaries Accumulation Index returned -0.25% for the month. The fund outperformed the market and delivered a +2.05% return over the month.

Contributors

Bingo Industries Ltd (BIN)

Conditional takeover bid from CPE Capital.

Lynas Rare Earths Ltd (LYC)

Deal with US Department of Defence to expand operation in Texas.

Pilbara Minerals Ltd (PLS)

Ongoing positive announcements on global EV sales. Prospect of increased product prices.

Detractors

PointsBet Holdings Ltd (PBH)

Submissions to NY Assembly that could lead to open NY sports betting market.

PolyNovo Ltd (PNV)

December quarter sales impacted by acceleration in COVID in key US market.

Zip Co Ltd (Z1P)

Positive announcement from key US subsidiary.

Market overview

The S&P/ASX Small Ordinaries Index (XSO) declined by a 0.25% during January 2021. The Small Industrials increased by 0.19%, while the Small Resources decreased by 1.92%. XSO finished the month on a forecast FY22 price to earnings ratio of 20.3x which is 26% above its 5-year average. This valuation is a 6% premium to the ASX200.

The best performing sectors were: Chemicals, (+18.3%), Metals & Mining - Other (+11.2%), Banks (+5.1%), IT Products & Services (+4.7%) and Automotive (3.4%). The worst performing sectors during January were Metals & Mining -Precious (-8.4%), Energy (-7.5%), Infrastructure & Utilities (-4.7%) and Metals & Mining - Steel (-3.3%).

The best performing stocks within the XSO Index were Australian Ethical (AEF, +39%), Zip Co (Z1P, +37%), AVITA Medical (AVH, +34%) and Bingo (BIN, +32%). Zip announced that's it US subsidiary was growing faster than expected. Bingo Industries received a takeover offer from a CPE Capital consortium that included Macquarie Bank.

The worst performing stocks in the XSO index were Polynovo (PNV, -32%), Tyro (TYR, -21%) and Ama Group (AMA, -19%). Polynovo released a weaker than expected sales update. Tyro suffered a well-publicised failure of its payment terminal network.

Market outlook

The market and economic outlook are dominated by the rate of recovery from COVID-19 and vaccine rollout rates. Currently markets are anticipating a recovery in industrial production in 2021. The significant re-emergence of COVID cases in many places is now a concern with full lockdowns across Europe. In Europe and North America there is a race to rollout vaccines as fast as possible. We believe whatever the shape of the downturn and recovery that interest rates will remain low and debt will remain very high.

The ongoing trade dispute between The US and China has become more pronounced during the COVID-19 lockdown period. The election of Joe Biden as the new US President has led to a pause while markets wait to see what path the new administration in The US will take on the China trade dispute. Australia is caught up in this dispute with several exports targeted. Despite this commodity prices are rising particularly LNG and thermal coal, key exports for Australia. Iron ore has remained strong throughout the quarter.

Resources and their related mining services suppliers are also dependent on the US\$/A\$ exchange rate. The A\$ is currently trading around US\$0.76c. The A\$ has strengthened as optimism on world growth in 2021 has improved. The farming community also looks set to significantly benefit from record crops across Australia following best in a decade growing conditions. Despite the China trade bans there seems to be



significant demand for the record Australian wheat crop and barley. The biggest concern at present seems to be finding enough people to pick the crops given State based COVID restrictions.



For further information, please contact:

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